

**DON'T MISS OUT ON
SBCUSD LOCAL BUILDING
OPPORTUNITIES—
—ADD YOUR NAME TO OUR
MAILING AND EMAILING LIST.
CONTACT US TO REGISTER:**

**SBCUSD—Facilities Management
LOCAL BUSINESS OUTREACH PROGRAM**

777 North F Street

San Bernardino, CA 92410

(909) 381-1238 Fax (909) 885-4218

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OR VISIT LBOP ON THE WEB @

www.sbcusd.k12.ca.us

AND CLICK ON Nutrition Services and Facilities Operations

**SAN BERNARDINO CITY
UNIFIED SCHOOL DISTRICT**



**BUILDING
BUSINESSES.**

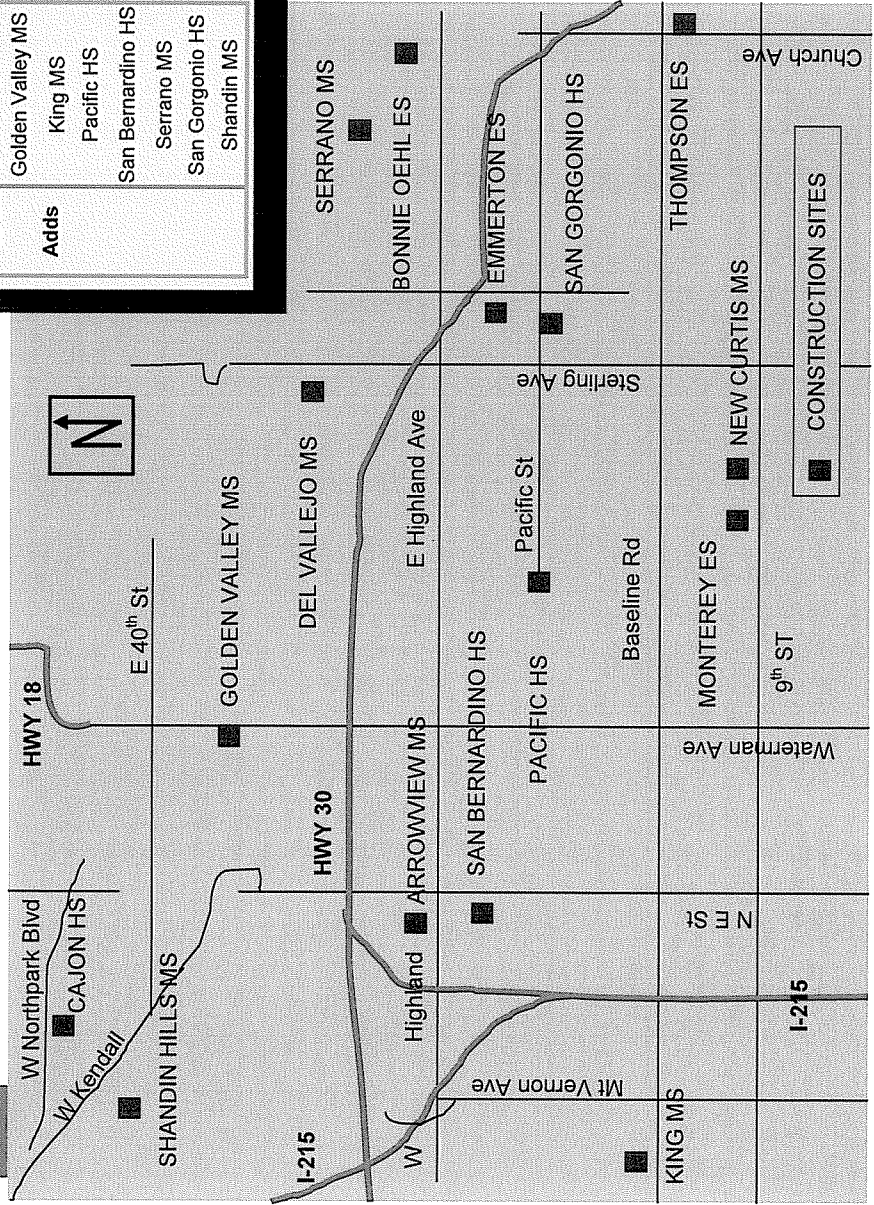
**BUILDING
EDUCATION.**

**BUILDING
OPPORTUNITIES.**

**LOCAL
BUSINESS
OUTREACH
PROGRAM**

**SPRING 2006
SBCUSD
FACILITIES CONTRACTS
6 MONTH LOOK AHEAD**

Type	School Name
Mods	Belvedere ES Cajon HS Thompson ES Oehl ES
New	Monterey ES New Curtis MS Emmertton II ES
SDC	Arrowview MS Cajon HS Del Vallejo MS Golden Valley MS King MS Pacific HS San Bernardino HS Serrano MS San Gorgonio HS Shandin MS
Adds	





Program Plan

MISSION

SBCUSD, in support of local businesses and district students, is implementing an outreach program to increase awareness and participation in its facilities contract opportunities.

STRATEGY

SBCUSD is communicating program information in phases to leverage and strengthen existing relationships and build new ones.

- Phase I—target existing district business and education partners
- Phase II—expand out to other local businesses citywide
- Phase III—embrace local businesses countywide

OPPORTUNITIES

SBCUSD is collaborating with existing industry associations, chambers, public agencies, to provide:

- Information about contracting opportunities
- Training and dialogue to eliminate program barriers
- Network of industry partners for teaming opportunities



Program Qualifications

BUILDING SCHOOLS

SBCUSD Business Partnerships

To become a program partner, a local business must submit:



Proof of Locality (any one or more):

- Local business license
- Local business address
- Local residence



Program Registration Form

BUILDING EDUCATION

SBCUSD Education Partnerships

To be designated “ED Friendly,” a local business must either.



Volunteer to SBCUSD education programs (any one or more) :

- Time
- Talent
- Treasure



Partner or subcontract with a local business that is designated “ED Friendly”



Program Incentives

LOCAL BUSINESS NETWORKING

Industry, Association, Chamber Events

Build opportunities by networking with Construction Managers, Prime, General and Sub Contractors, and SBCUSD Facilities Management at events hosted with local chambers of commerce and industry associations. Meet and team with other local businesses for SBCUSD Facilities Contracts.

LOCAL BUSINESS TRAINING

Workshops, Brown Bags, Presentations

Take advantage of educational partnerships with businesses, economic consortiums, redevelopment agencies, small and minority development centers to learn how to obtain insurance, qualify for industry certifications, and expedite contract pay applications.

LOCAL BUSINESS RECOGNITION

“ED Friendly” Business Designation

Be recognized for your support of SBCUSD students and education programs. The unique “ED Friendly” logo on district vendor lists, contractor and subcontractor directories accessed by district purchasing, local contractors and professional services differentiates your local business from the rest.



SBCUSD BUSINESS OUTREACH REGISTRATION

Company Information

Contact Information

Company Name and Address	Name	Title/Position
	Cell phone - -	
	Office phone - -	Fax - -
Corporate Address (if different than local)	E-mail	
	Web Address	

Ownership Type (check type)

Employee Count

Gross Receipts

Small Business Certification (check type, attach documentation)

☐ Sole proprietor ☐ Corporation ☐ Partnership ☐ Nonprofit ☐ Other:(describe)	 	\$/yr 	☐ SB ☐ DVBE ☐ other: ☐ none Name on Certification: Certifying Agency:
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Services, Business Goods

(Check all that apply and circle or note specialty)

☐ Planning	☐ General Contracting (00)	☐ Doors and Windows (08)	☐ Electrical (16)
☐ Architect/Engineering	☐ General Requirement (01)	☐ Finishes (09)	☐ Utilities
☐ Construction Mgmt	☐ Site work (02) Demo/remediation	☐ Specialties (10)	☐ Communications/ IT
☐ Legal	☐ Concrete (03)	☐ Equipment (11)	☐ Landscape/Irrigation
☐ Real Estate/Appraisal/CEQA	☐ Masonry (04)	☐ Furniture (12)	☐ Inspection DSA certified: ☐ I ☐ II ☐ III ☐ IP
☐ Administration	☐ Metals (05)	☐ Special Construction (13)	☐ Security
☐ Accounting	☐ Woods and plastics (06)	☐ Conveying systems (14)	☐ OTHER:(specify)
☐ Portable/modular facilities (lease/purchase)	☐ Thermal and moisture (07)	☐ Mechanical (15)	☐ OTHER:(specify)

Business Awareness Profile

To register your business on district vendor and contractor mailing lists: complete #1

and To qualify as a "local" business: complete #2

and To be designated as an "Ed Friendly" business: complete #3

1a. All above Registration information filled out ☐ yes						
b. Receive SBCUSD contract opportunities via: ☐ USPS ☐ E-mail ☐ fax						
c. Heard about SBCUSD business outreach program via: ☐ district contact ☐ chamber ☐ trade assoc ☐ tv ☐ radio ☐ newspaper ☐ mail other: _____						
2. Local Business Identification (check all that apply, specify city, attach documentation i.e. business license) ☐ local business address ☐ local resident ☐ San Bernardino County/City: _____ ☐ Riverside County/City: _____ ☐ Non-local County: _____ City: _____						
3. "Ed Friendly" Designation (check all that apply) ☐ As a business, support SBCUSD education programs (donate time, talent, treasure) ☐ Partner/Subcontract with other local businesses who support SBCUSD ed programs ☐ Interested in learning more about how to become "Ed Friendly"		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>Contact Name/Tel</th> <th>School or Ed Friendly Partner</th> </tr> <tr> <td style="height: 40px;"></td> <td></td> </tr> </table>	Contact Name/Tel	School or Ed Friendly Partner		
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