

# <u>ADDITIONAL</u> QUESTIONS AND ANSWERS TO THE REQUEST FOR QUALIFICATIONS NO. 83

With the extension of the deadline for the submission of the Statement of Qualifications (SOQs), additional questions were received after the initial deadline of August 26, 2010. Below are the questions and answers. Previous questions and answers are also included below for reference purposes.

- Q1: Are the lease-lease back projects that are to be considered under this RFQ 83 already funded?
- Al: The Projects are or will be funded by one or more of several funds available to the District such as State of California matching funds, hardship funds, general obligation bond funds and other funding sources. Two out of the six potential LLB projects have been funded.
- Q2: Will the District consider general contractors that present a bond financing team member as part of the RFQ?
- A2: The District has no exception to general contractors including a bond financing team member in their team, however, it is crucial that all team members be represented in the SOQ.
- Q3: Are there any specific goals for SBE, WBE, and DVBE participation?
- A3: The District has a 3% participation goal for Disabled Veteran Business Enterprises (DVBE) for all partially or fully state funded projects. The potential LLB projects may be funded by the State. Good faith efforts with tangible proofs are required when the goal is not met. Such tangible proofs are copies of solicitation, phone call records, et cetera. There are no specific goals for Small Business Enterprises (SBE) and Women Business Enterprises (WBE), however, the District encourages business outreach programs for such disadvantaged businesses.
- Q4: Is the District looking for General Contractors with LLB experience to build and construct the various projects?
- A4: A similar question was asked as Question No. 3 in the previous responses and clarification as shown below. Please see the answer below.
- Q5: Will the District be looking for Construction Management Firms (Agency CM) to provide construction services and manage the LLB General Contractors for the District?
- A5: Currently, there is no such intention for any of the District's DSA approved projects considered for LLB delivery.
- Q6: Would it be appropriate for our company to complete a SOQ for the District's LLB projects, if we specialize in track, field and landscape construction?

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- A6: The District encourages participation of all entities who are able to meet the requirements and criteria established in the RFQ.
- Q7: Are athletic fields included in any of the six projects included in the District's upcoming LLB projects? If so, how many?
- A7: The current and future projects considered for LLB delivery method may include multiple buildings, athletic fields and site improvements.
- Q8: Will the geotechnical, material testing and special inspection be handled through the design build team?
- A8: The District will be providing the geotechnical, material testing and special inspection through the District's own consultants. Reports and data will be made available to the selected LLB firm(s).
- Q9: With regards to Question No. 9 in the previous responses and clarification, please clarify if the man-hours requested is for pre-construction and construction services and would these man-hours include all staff, such as: project managers, estimators, superintendents, field engineers, administrative support et cetera?
- A9: The number of hours as stated in page 6 of the RFQ should include all services and man-hours for all staff, including the pre-construction and construction services. If possible, provide separate hours spent for pre-construction and construction services for all staff involved in the project. The intent is to obtain the total number of hours spent on any given projects overseen by the LLB entity in the past.
- Q10: Regarding the requirement under paragraph F of the Contents of the Statement of Qualifications in the above reference RFQ for "A letter from an insurance company indicating ability to provide insurance along with applicable maximum limits of coverage" Our limits of coverage are based in part on the size of the project. Is there a project size that we should base this letter upon?
- A10: The intent of that particular paragraph is to show the ability of the LLB entity's insurance to show the maximum capacity that can be provided to the LLB entity. For estimated purposes the District's potential LLB projects will range from \$4 M-\$20 M in construction cost.
- Q11: What types of projects will be involved in the RFQ #83 for Lease Lease-Back? Are they made up of larger projects, medium sized, or smaller renovation/modernization type projects?
- All: The two DSA approved projects are new construction type to be built as part of elementary schools. The future LLB projects will potentially vary from large, projects to small –sized projects. At this point, the potential projects are all

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new construction projects, but there is a possibility in the future to have some modernization projects considered for LLB delivery method.

### PREVIOUS QUESTIONS AND ANSWERS POSTED ON AUGUST 30, 2010

- Q1: Is this RFQ for selected entities to terminate the lease arrangement right upon the completion of construction or is there a length of time (lease period) before the lease is terminated?
- A1: This RFQ process is being undertaken by the District to <u>pre-qualify</u> a group of firms to provide the LLB delivery method for various upcoming construction projects. The terms and conditions of each specific project will be decided when assignment of the project is made. At that time, the lease arrangement requirements will be announced by the District to the pre-approved entities
- Q2: **a.** Should the responding contractors be teamed with designers when they respond to the Lease Lease-Back SOQ or will the Architects be selected through a separate SOQ process and teamed with the contractors by the District?
  - **b.** Has an Architect of Record(s) already selected for these projects. If not, will you be issuing a separate RFQ for Architectural Services or would Architectural Firms be allowed to submit as part of a Lease Lease-Back entity?
- A2: The projects the District will be using the LLB delivery method in the future are all designed and are/will be approved by DSA. The will be no new architectural services required outside of the projects' current A/E teams.
- Q3: Do you have to be a General Contractor to submit SOQ for this RFQ?
- A3: The responding LLB entities do not need to be a general contractor. However, since the eventual result of the RFQ is to pre-qualify entities that will be provided the opportunity to be selected for constructing District building(s) using the LLB delivery method, they must have on their team a properly licensed firm able to construct public school projects. If the responding entity is not properly licensed as defined above, they must identify in the SOQ their properly licensed team member and include all necessary information, as requested in the RFQ, for the properly licensed firm. Such information will be utilized by the District in evaluating the qualification of the entire responding team.
- Q4: Do you need to be pre-qualified to submit SOQ for this RFQ?
- A4: No. The purpose of this RFQ is to pre-approve LLB entities.

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#### Responses and Clarifications to RFQ No. 83 (UPDATED)

# **Lease Lease-Back Delivery Method For Various Construction Projects**



- Q5: How many firms are being short-listed by the District?
- A5: The final number of firms to be selected has not been determined by the District at this point. It is dependent on the evaluation of the SOQs and the qualifications of the firms who respond to the RFQ.
- Q6: What are the Bonding levels required for Contractors?
- A6: There are no bonding requirements for the process of pre-qualifying LLB entities.

  Once a specific project is identified by the District the pre-qualified LLB entities will be notified of the project's bonding requirement.
- Q7: Please provide clarification to the following question for the District's LLB projects:
  - a. Volume of project(s)
  - b. Number of project(s)
  - c. Period of time over which projects will be bid (do they have 1 year or several years worth of work)?
- A7: The District is planning on having six projects constructed using the LLB delivery method. Currently, at least two of these projects have the Division of the State Architect ("DSA") approval. The final number of the LLB projects will be decided at a later date.

The estimated cost of the projects under consideration for the LLB delivery method ranges from \$4 Million to \$22 Million (these figures are estimates only and are subject to change)

Depending on the final number it could be several years for all projects to be built using LLB delivery method.

- Q8: Does the District have an Owner Controlled Insurance Program (OCIP)? Would the District consider our Contractor Controlled Insurance Program (CCIP)?
- A8: The District prefers that each LLB firm provide their own Certificate of Insurance independent of the District and showing the District as "additional insured".
- Q9: On page 6 section d of the RFQ asks "number of hours of service for the project". Please clarify what the Districts definition of Hours of Service? Is that the amount of time spent completing the project? Please clarify.
- A9: The "number of hours of services for the project" as stated on page 6 of the RFQ is seeking the LLB entity to identify the amount of time spent on each project completed in the past.

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- Q10: Would like the District to consider a week extension to the due date of the RFQ from September 8, 2010 to September 15, 2010?
- A10: The deadline for submission of SOQs has been extended and the new dates are as follows:
  - Submission of additional Questions ......September 15, 2010 @ 4:00 pm
  - District Responses to received questions.....September 21, 2010
  - Deadline for submission of SOQs......September 28, 2010 @ 4:00 pm

Note: Any new questions received on or before the extended date of September 15, 2010 will be added on to this Responses and Clarifications and disseminate to all known entities who are known to have received the RFQ and will also be published to the District websites.

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